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To: pat@nensa.net
Subject: Exciting! Skis for Kids Program!
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Hello Everyone--

I wanted to let everyone know about an exciting new opportunity that NENSA is offering. I have met with many BKL Leaders over the last year and the universal need is always GEAR. I definitely understand this problem and the trouble to get families to invest in skis if their child is only going to use it for a year (or less).

Pat Cote, our Executive Director, has done an amazing amount of work creating our very own Skis for Kids program! This is modeled after the program that the Maine Winter Sports Center has had incredible success with here in Maine. Because of the success of this program NENSA will not be offering Skis for Kids in Maine. Please contact Connor Cushman (connor@mainewsc.org) if you are a Mainer and would like to find out about the Ski Lease Program here.

NENSA will be launching this ski lease program very shortly, in time for this winter. We expect deliveries to begin right before Christmas and hope to get lots of skis out to skiers between Christmas and New Years.

Here are the nitty gritty details, more to follow soon.

1. I will just be helping with this program but all inquires need to go to: skis@nensa.net
2. Sets include skis, boots, poles and bindings. Little kids skis (110 and 120) are Fischer Crown Jr. Bigger kids skis are Rossignol Max U (127-177)
3. Sizes should cover all skiers from age 5 to 14. If larger or smaller sizes are needed, we will do our best to round some up!
4. Cost will be \$50 per skier per year. Clubs may choose to add up to a \$10 service fee if they are helping the pick-up, order, organize, store, and/or maintain the equipment.
5. Delivery is free for clubs with 25 or more kids who order skis. All other orders will be able to be picked up at a pre-arranged time near your location.
6. Individual NENSA BKL members who are not affiliated with a club may order through an online interface at NENSA.net. Skis will be shipped via UPS or can be picked up at one of our club drop-off events.

ORDERING

The ordering packets will be ready by Wednesday December 9th and distributed to this email list. They will also be posted on NENSA.net and through NENSA's Enewsletter. The packet will include information on measuring skiers for proper fit, an acknowledgement form for the club leader, and lease agreement forms and waivers for each kid leasing. **IF ANY OF YOU are having club sign-up nights before then, please contact Pat (pat@nensa.net) to get the forms now. They are not in final form, but he can work with you.**

Finally, don't delay if you think your club may want to do this. We have 300 sets of equipment to lease this season and will be unable to get more. The program is available in New Hampshire, Massachusetts, Vermont, Connecticut, and Rhode Island.

Thanks,
Abby

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